



2020 Hospital Financial Survey

Part A : General Information

1. Identification

UID:HOSP327

Facility Name: Wellstar North Fulton Hospital

County: Fulton

Street Address: 3000 Hospital Boulevard

City: Roswell

Zip: 30076-9930

Mailing Address: 3000 Hospital Boulevard

Mailing City: Roswell

Mailing Zip: 30076-9930

2. Report Period

Please report data for the hospital fiscal year ending during calendar year 2020 only.

Do not use a different report period.

Please indicate your hospital fiscal year.

From: 7/1/2019 To:6/30/2020

Please indicate your cost report year.

From: 07/01/2019 To:06/30/2020

Check the box to the right if your facility was **not** operational for the entire year.

If your facility was **not** operational for the entire year, provide the dates the facility was operational.

3. Trauma Center Designation Change During the Report Period

Check the box to the right if your facility experienced a change in trauma center designation during the report period.

If your facility's trauma center designation changed, provide the date and type of change.

Part B : Survey Contact Information

Person authorized to respond to inquiries about the responses to this survey.

Contact Name: Ebenezer Erzuah

Contact Title: Executive Director Reimbursement

Phone: 470-956-4981

Fax: 770-999-2489

E-mail: Ebenezer.Erzuah@Wellstar.Org

Part C : Financial Data and Indigent and Charity Care

1. Financial Table

Please report the following data elements. Data reported here must balance in other parts of the HFS.

Revenue or Expense	Amount
Inpatient Gross Patient Revenue	459,800,185
Total Inpatient Admissions accounting for Inpatient Revenue	8,161
Outpatient Gross Patient Revenue	383,164,226
Total Outpatient Visits accounting for Outpatient Revenue	74,828
Medicare Contractual Adjustments	304,030,110
Medicaid Contractual Adjustments	52,909,246
Other Contractual Adjustments:	195,084,737
Hill Burton Obligations:	0
Bad Debt (net of recoveries):	21,157,476
Gross Indigent Care:	56,013,775
Gross Charity Care:	16,866,326
Uncompensated Indigent Care (net):	56,013,775
Uncompensated Charity Care (net):	16,866,326
Other Free Care:	6,827
Other Revenue/Gains:	1,899,900
Total Expenses:	176,675,806

2. Types of Other Free Care

Please enter the amount for each type of other free care. The amounts entered here must equal the total "Other Free Care" reported in Part C. Question 1. Use the blank line to indicate the type description and amount for other free care that is not included in the types listed.

Other Free Care Type	Other Free Care Amount
Self-Pay/Uninsured Discounts	0
Admin Discounts	0
Employee Discounts	0
Small Balance Write Offs	6,827
Total	6,827

Part D : Indigent/Charity Care Policies and Agreements

1. Formal Written Policy

Did the hospital have a formal written policy or written policies concerning the provision of indigent and/or charity care during 2020? (Check box if yes.)

2. Effective Date

What was the effective date of the policy or policies in effect during 2020?

07/01/2016

3. Person Responsible

Please indicate the title or position held by the person most responsible for adherence to or interpretation of the policy or policies you will provide the department.?

4. Charity Care Provisions

Did the policy or policies include provisions for the care that is defined as charity pursuant to HFMA guidelines and the definitions contained in the Glossary that accompanies this survey (i.e., a sliding fee scale or the accomodation to provide care without the expectation of compensation for patients whose individual or family income exceeds 125% of federal poverty level guidelines)? (Check box if yes.)

5. Maximum Income Level

If you had a provision for charity care in your policy, as reflected by responding yes to item 4, what was the maximum income level, expressed as a percentage of the federal poverty guidelines, for a patient to be considered for charity care (e.g., 185%, 200%, 235%, etc.)?

300%

6. Agreements Concerning the Receipt of Government Funds

Did the hospital have an agreement or agreements with any city or county concerning the receipt of government funds for indigent and/or charity care during 2020? (Check box if yes.)

Part E : Indigent And Charity Care

1. Gross Indigent and Charity Care Charges

Please indicate the totals for indigent and charity care for the categories provided below. If the hospital used a sliding fee scale for certain charity patients, only the net charges to charity should be reported (i.e., gross patient charges less any payments received from or billed to the patient.) Total Uncompensated I/C Care must balance to totals reported in Part C.

Patient Type	Indigent Care	Charity Care	Total
Inpatient	24,132,546	8,698,753	32,831,299
Outpatient	31,881,229	8,167,573	40,048,802
Total	56,013,775	16,866,326	72,880,101

2. Sources of Indigent and Charity Care Funding

Please indicate the source of funding for indigent and/or charity care in the table below.

Source of Funding	Amount
Home County	0
Other Counties	0
City Or Cities	0
Hospital Authority	0
State Programs And Any Other State Funds (Do Not Include Indigent Care Trust Funds)	0
Federal Government	0
Non-Government Sources	0
Charitable Contributions	0
Trust Fund From Sale Of Public Hospital	0
All Other	0
Total	0

3. Net Uncompensated Indigent and Charity Care Charges

Total net indigent care must balance to Part C net indigent care and total net charity care must balance to Part C net charity care.

Patient Type	Indigent Care	Charity Care	Total
Inpatient	24,132,546	8,698,753	32,831,299
Outpatient	31,881,229	8,167,573	40,048,802
Total	56,013,775	16,866,326	72,880,101

Part F : Patient Origin

1. Total Gross Indigent/Charity Care By Charges County

Please report Indigent/Charity Care by County in the following categories. For non Georgia use Alabama, Florida, North Carolina, South Carolina, Tennessee, or Other-Out-of-State.

To add a row press the button. To delete a row press the minus button at the end of the row.

(You may enter the data on the web form or upload the data to the web form using the .csv file.)

Inp Ad-I = Inpatient Admissions (Indigent Care)

Inp Ch-I = Inpatient Charges (Indigent Care)

Out Vis-I = Outpatient Visits (Indigent Care)

Out Ch-I = Outpatient Charges (Indigent Care)

Inp Ad-C = Inpatient Admissions (Charity Care)

Inp Ch-C = Inpatient Charges (Charity Care)

Out Vis-C = Outpatient Visits (Charity Care)

Out Ch-C = Outpatient Charges (Charity Care)

County	Inp Ad-I	Inp Ch-I	Out Vis-I	Out Ch-I	Inp Ad-C	Inp Ch-C	Out Vis-C	Out Ch-C
Baldwin	0	0	7	58,902	0	0	1	1,969
Banks	0	0	3	11,135	0	0	1	1,598
Barrow	2	184,155	13	58,049	0	0	3	5,220
Bartow	3	37,831	33	135,553	0	0	10	82,971
Bibb	0	0	4	12,533	0	0	0	0
Bulloch	0	0	1	1,056	0	0	1	2,410
Butts	0	0	2	13,191	0	0	1	48
Carroll	2	121,971	7	27,662	2	84,255	1	964
Catoosa	0	0	2	5,276	0	0	0	0
Chatham	0	0	5	16,307	0	0	1	2,299
Chattooga	0	0	4	121,448	0	0	0	0
Cherokee	41	1,436,385	510	2,774,437	12	370,757	118	425,761
Clarke	0	0	0	0	0	0	1	69
Clayton	7	293,974	78	236,937	0	0	9	30,877
Cobb	40	1,585,137	485	2,018,514	15	586,972	120	594,598
Columbia	0	0	2	22,699	0	0	1	2,111
Coweta	0	0	3	10,941	1	872	4	9,818
Crisp	0	0	2	2,353	0	0	0	0
Dawson	0	0	33	123,677	1	110,014	6	22,234
DeKalb	18	938,758	341	1,532,542	10	298,712	74	319,340
Dodge	0	0	0	0	0	0	1	2,996
Douglas	4	84,409	49	152,419	3	177,491	8	13,985
Elbert	0	0	1	24,710	0	0	0	0
Fannin	0	0	1	3,090	0	0	0	0
Fayette	0	0	3	4,920	0	0	2	6,171
Floyd	0	0	7	51,803	1	22,555	0	0
Forsyth	24	841,578	289	1,279,528	10	426,914	109	410,176
Franklin	1	29,338	0	0	0	0	0	0
Fulton	368	14,878,019	4,456	19,759,603	140	5,606,326	1,365	5,284,424
Gilmer	0	0	1	634	1	32,306	0	0
Glynn	0	0	2	1,805	0	0	0	0
Gordon	3	46,766	1	8,303	0	0	1	754

Grady	0	0	1	3,419	0	0	0	0
Greene	0	0	1	3,823	0	0	0	0
Gwinnett	31	741,523	400	1,643,660	16	556,907	154	586,232
Hall	3	965,587	50	198,013	1	28,616	7	27,079
Hancock	0	0	0	0	0	0	1	7,517
Haralson	0	0	0	0	0	0	1	414
Hart	0	0	1	1,499	0	0	0	0
Henry	0	0	23	64,481	0	0	4	14,064
Houston	0	0	4	8,280	0	0	1	7,878
Jackson	0	0	9	27,491	0	0	0	0
Lamar	1	331,549	0	0	0	0	0	0
Laurens	0	0	3	2,352	0	0	1	2,583
Lee	0	0	1	3,147	0	0	0	0
Liberty	0	0	1	7,824	0	0	0	0
Lowndes	0	0	2	5,057	0	0	0	0
Lumpkin	1	19,230	10	22,974	0	0	4	9,548
Madison	0	0	1	3,497	0	0	0	0
Meriwether	0	0	2	18,885	0	0	1	3,333
Monroe	0	0	1	2,607	0	0	0	0
Morgan	0	0	1	3,074	0	0	0	0
Muscogee	0	0	3	15,831	0	0	1	965
Newton	6	196,542	16	47,149	0	0	4	10,279
Oconee	0	0	1	700	0	0	0	0
Other Out of State	25	826,849	233	895,701	3	136,892	52	174,343
Paulding	2	27,155	39	98,923	2	79,473	7	17,633
Peach	0	0	1	1,286	0	0	0	0
Pickens	1	276,251	7	58,705	1	14,475	0	0
Pike	0	0	3	12,140	0	0	0	0
Polk	2	65,938	3	1,713	1	413	1	115
Richmond	0	0	15	40,883	0	0	1	1,443
Rockdale	2	47,367	8	51,080	0	0	2	3,304
Screven	0	0	1	640	0	0	0	0
Spalding	0	0	6	17,833	1	74,148	3	8,561
Stephens	0	0	1	2,198	0	0	0	0
Sumter	0	0	1	5,204	0	0	0	0
Taliaferro	0	0	1	4,063	0	0	0	0
Thomas	0	0	1	354	0	0	0	0
Troup	1	83,363	7	17,965	0	0	0	0
Upson	0	0	0	0	0	0	1	3,789
Walker	0	0	3	12,902	0	0	1	2,243
Walton	3	72,871	18	88,238	1	90,655	4	13,031
Ware	0	0	1	3,835	0	0	0	0
White	0	0	4	11,818	0	0	0	0
Whitfield	0	0	1	1,958	0	0	0	0

Worth	0	0	0	0	0	0	1	52,426
Total	591	24,132,546	7,230	31,881,229	222	8,698,753	2,090	8,167,573

Indigent Care Trust Fund Addendum

1. Indigent Care Trust Fund

Did your hospital receive funds from the Indigent Care Trust Fund during its Fiscal Year 2020?
(Check box if yes.)

2. Amount Charged to ICTF

Indicate the amount charged to the ICTF by each State Fiscal Year (SFY) and for each of the patient categories indicated below during Hospital Fiscal Year 2020.

Patient Category		SFY 2018	SFY2020	SFY2020
		7/1/17-6/30/18	7/1/18-6/30/19	7/1/19-6/30/20
A.	Qualified Medically Indigent Patients with incomes up to 125% of the Federal Poverty Level Guidelines and served without charge.	0	3,247,115	0
B.	Medically Indigent Patients with incomes between 125% and 200% of the Federal Poverty Level Guidelines where adjustments were made to patient amounts due in accordance with an established sliding scale.	0	0	0
C.	Other Patients in accordance with the department approved policy.	0	0	0

3. Patients Served

Indicate the number of patients served by SFY.

SFY 2018	SFY2020	SFY2020
7/1/17-6/30/18	7/1/18-6/30/19	7/1/19-6/30/20
0	7,563	0

Reconciliation Addendum

This section is printed in landscape format on a separate PDF file.

Electronic Signature

Please note that the survey WILL NOT BE ACCEPTED without the authorized signature of the Chief Executive Officer or Executive Director (principal officer) of the facility. The signature can be completed only AFTER all survey data has been finalized. By law, the signatory is attesting under penalty of law that the information is accurate and complete.

I state, certify and attest that to the best of my knowledge upon conducting due diligence to assure the accuracy and completeness of all data, and based upon my affirmative review of the entire completed survey, this completed survey contains no untrue statement, or inaccurate data, nor omits requested material information or data. I further state, certify and attest that I have reviewed the entire contents of the completed survey with all appropriate staff of the facility. I further understand that inaccurate, incomplete or omitted data could lead to sanctions against me or my facility. I further understand that a typed version of my name is being accepted as my original signature pursuant to the Georgia Electronic Records and Signature Act.

Signature of Chief Executive:

Date: 7/20/2021

Title:

I hereby certify that I am the financial officer authorized to sign this form and that the information is true and accurate. I further understand that a typed version of my name is being accepted as my original signature pursuant to the Georgia Electronic Records and Signature Act.

Signature of Financial Officer:

Date: 7/20/2021

Title:

Comments:

WellStar makes all reasonable efforts to ensure that the maximum income level for a patient to be considered for charity under its policy (expressed as a percentage of the federal poverty guidelines) is 300%.